

<b>Chapter 2: Physical Appearance</b>	
<p>2.1 Which of the following is not a reason for why another person's physical appearance is important? a. impacts willingness to communicate b. impacts extraversion c. impacts neuroticism d. impacts relationship development e. impacts the way we receive messages</p>	<p>c (E)</p>
<p>2.2 Which of the following are the types of attraction? a. physical b. social c. task d. a and b, but not c e. all of the above are types of attraction</p>	<p>e (E)</p>
<p>2.3 Dani is currently failing math. She realizes that Phillip is really good at math, so she asks him to help her. This is an example of which type of attraction? a. physical b. social c. task d. homework e. ethical</p>	<p>c (M)</p>
<p>2.4 Donald may not be the most attractive guy in school, but he is always lots of fun to be around. This is an example of which type of attraction? a. physical b. social c. task d. homework e. ethical</p>	<p>b (M)</p>
<p>2.5 Sam thinks Pat is good-looking and decides to ask her out. This is an example of which type of attraction? a. physical b. social c. task d. homework e. ethical</p>	<p>a (E)</p>
<p>2.6 Isabella is choosing classmates for a group project. She wants to recruit</p>	<p>d (M)</p>

<p>Anthony who participates regularly in class and seems like a competent and diligent student. This is an example of which type of attraction?</p> <ul style="list-style-type: none"> <li>a. physical</li> <li>b. social</li> <li>c. homework</li> <li>d. task</li> <li>e. ethical</li> </ul>	
<p>2.7 Robert is very self-critical about his body. He is always spending lots of money trying to look better. He generally has a very negative attitude about his body. He spends hours in the gym trying to perfect his body but is always disappointed with his results. Robert is an example of a person suffering from what?</p> <ul style="list-style-type: none"> <li>a. muscle dysmorphia</li> <li>b. appearance obsession</li> <li>c. testosterone syndrome</li> <li>d. heterosexism</li> <li>e. physical dysphasia</li> </ul>	<p>b (D)</p>
<p>2.8 Gemma is always trying out the latest diet. She cannot pass a mirror without looking into it and steps on a scale to weigh herself at least twice a day. Gemma would most likely be described as a(n)</p> <ul style="list-style-type: none"> <li>a. neurotic individual</li> <li>b. image fixator</li> <li>c. appearance agitator</li> <li>d. judgment generator</li> <li>e. bulimic individual</li> </ul>	
<p>2.9 According to the book, which of the following contexts are affected by a person's physical appearance?</p> <ul style="list-style-type: none"> <li>a. education</li> <li>b. persuasion</li> <li>c. interview situations</li> <li>d. dating lives</li> <li>e. all of the above are contexts that are influenced by physical appearance</li> </ul>	<p>e (E)</p>
<p>2.10 Daryl has a very muscular frame. His shoulders are wide and his waist is very tapered and narrow. Daryl is an example of which body type?</p> <ul style="list-style-type: none"> <li>a. ectomorphic</li> <li>b. mesomorphic</li> <li>c. endomorphic</li> <li>d. xanomorphich</li> <li>e. derelonmorphich</li> </ul>	<p>b (E)</p>
<p>2.11 Pee Wee Herman's shoulders and waist are almost exactly the same</p>	<p>a (E)</p>

<p>width, so he is an example of which body type?</p> <ul style="list-style-type: none"> <li>a. ectomorphic</li> <li>b. mesomorphic</li> <li>c. endomorphic</li> <li>d. xanomorphic</li> <li>e. derelonmorphic</li> </ul>	
<p>2.12 An individual with a pear shaped body with narrow shoulders and wider hips would fit into which body type?</p> <ul style="list-style-type: none"> <li>a. ectomorphic</li> <li>b. mesomorphic</li> <li>c. endomorphic</li> <li>d. xanomorphic</li> <li>e. derelonmorphic</li> </ul>	<p>c (E)</p>
<p>2.13 According to Morris' three types of dress, a Native American dressed in traditional dress is an example of</p> <ul style="list-style-type: none"> <li>a. comfort and protection</li> <li>b. concealment</li> <li>c. a cultural display</li> <li>d. pre-fashion</li> <li>e. a personality marker</li> </ul>	<p>c (M)</p>
<p>2.14 Sarah tells her son, Jacob to put on his shoes before they head outside. Sarah's request describes which of Morris' three reasons why individuals dress the way they do?</p> <ul style="list-style-type: none"> <li>a. comfort and protection</li> <li>b. concealment</li> <li>c. a cultural display</li> <li>d. pre-fashion</li> <li>e. a personality marker</li> </ul>	<p>a (M)</p>
<p>2.15 Which of the following is not a true statement about dress?</p> <ul style="list-style-type: none"> <li>a. it is easier to tell demographics than personality by one's dress.</li> <li>b. dress is most important during initial interactions</li> <li>c. dress can imply a person's age</li> <li>d. dress cannot separate superiors from subordinates</li> <li>e. dress can impact whether we will interact with a person</li> </ul>	<p>d (D)</p>
<p>2.16 Physical appearance does not affect interpersonal communication.</p>	<p>false (E)</p>
<p>2.17</p>	<p>true</p>

Our initial perceptions of a person are impacted by her or his physical appearance.	(E)
2.18 Attractiveness is a concept that is held constant throughout history.	false (M)
2.19 When a person is overly concerned with her or his appearance or image they are said to be suffering from appearance obsession or image fixation.	true (E)
2.20 People who are not very attractive tend to perform better in school.	false (D)
2.21 People tend to be attracted to people who they perceive to be at about the same level of attractiveness.	true (D)
2.22 It does not matter what the source intends, it is the receiver who determines if a message is communication.	true (M)
2.23 Attractiveness or nonattractiveness is in the eye of the beholder and does not exist on its own.	true (M)
2.24 Arnold Schwarzenager, who has broad shoulders and a narrow waist, is an example of a person who is an endomorph.	false (E)
2.25 Height has often been associated with power and dominance in the United States.	true (M)
2.26 People who like to have people notice their clothing by wearing odd or unique clothing are said to have very practical clothing tastes.	false (E)
2.27 In healthcare, attractive patients may receive more attention, care, and communication from physicians and nurses than unattractive persons.	true (M)
2.28 The process of categorizing individuals by body type is known as stereotyping.	false (M)
2.29 The cartoon character Olive Oyl who is thin and tall would be described as an endomorph?	false (E)
2.30 Homophily is perceived similarity in appearance, background, attitudes, and values.	true (E)
2.31	

Why is an individual's physical appearance so important during initial interactions?	
2.32 How do artifacts influence people's perceptions? Are there certain general rules that people in a work place should consider when wearing artifacts?	
2.33 According to Morris, there are three types of dress. What are these three types of dress? Give clear examples.	
2.34 Explain how hair can affect an individual's interpersonal communication choices.	
2.35 Explain how people develop their body concepts. What is the difference between body concept and self-concept?	

