CHAPTER 2

Job Order Costing

ASSIGNMENT CLASSIFICATION TABLE

Lea	rning Objectives	Questions	Brief Exercises	Do It!	Exercises	A Problems
1.	Describe cost systems and the flow of costs in a job order system.	1, 2, 3, 4, 5, 6, 7, 8	1, 2	1	1, 2, 3, 4, 6, 7, 8, 9, 11	1A, 2A, 3A, 5A
2.	Use a job cost sheet to assign costs to work in process.	9, 10, 11, 12, 15	3, 4, 5	2	1, 2, 3, 6, 7, 8, 10, 12	1A, 2A, 3A, 5A
3.	Demonstrate how to determine and use the predetermined overhead rate.	13, 14	6, 7	3	2, 3, 5, 6, 7, 8, 11, 12, 13	
4.	Prepare entries for manufacturing and service jobs completed and sold.	16	8, 9	4	2, 3, 6, 7, 8, 10, 11, 12	1A, 2A, 3A, 5A
5.	Distinguish between underand overapplied manufacturing overhead.	17, 18	10	5	4, 5, 9, 13	1A, 2A, 3A, 4A, 5A

ASSIGNMENT CHARACTERISTICS TABLE

Problem Number	Description	Difficulty Level	Time Allotted (min.)
1A	Prepare entries in a job order cost system and job cost sheets.	Simple	30□40
2A	Prepare entries in a job order cost system and partial income statement.	Moderate	30□40
3A	Prepare entries in a job order cost system and cost of goods manufactured schedule.	Simple	30□40
4A	Compute predetermined overhead rates, apply overhead, and calculate under- or overapplied overhead.	Simple	20□30
5A	Analyze manufacturing accounts and determine missing amounts.	Complex	30□40

(For Instructor Use Only)

Correlation Chart between Bloom's Taxonomy, Learning Objectives and End-of-Chapter Exercises and Problems

BLOOM'S TAXONOMY TABLE

	Learning Objective	Knowledge	Comprehension		Applicatio	n	Ana	lysis	Synthesis	Evaluation
1.	Describe cost systems and the flow of costs in a job order system.	Q2-7	Q2-1Q2-4 Q2-2Q2-6 Q2-3BE2-1	BE2-2 DI2-1 E2-1 E2-2 E2-3	E2-6 E2-7 E2-8 E2-9 E2-11	P2-1A P2-2A P2-3A				
2.	Use a job cost sheet to assign costs to work in process.		Q2-9 Q2-10	BE2-3 BE2-4 BE2-5 DI2-2 E2-1	E2-2 E2-3 E2-6 E2-7 E2-8	E2-10 E2-12 P2-1A P2-2A P2-3A	P2-5A			
3.	Demonstrate how to determine and use the predetermined overhead rate.		Q2-13 Q2-14	BE2-6 BE2-7 DI2-3 E2-2 E2-3 E2-5	E2-6 E2-7 E2-8 E2-11 E2-12 E2-13	P2-1A P2-2A	P2-5A			
4.	Prepare entries for manufacturing and service jobs completed and sold.		Q2-16	BE2-8 BE2-9 DI2-4 E2-2 E2-3	E2-6 E2-7 E2-8 E2-10	E2-11 E2-12 P2-1A P2-2A P2-3A	P2-5A			
5.	Distinguish between under- and overapplied manufacturing overhead.		Q2-17 Q2-18	DI2-5 E2-9 BE2-10 E2-5	E2-13 P2-1A P2-2A	P2-3A P2-4A	E2-4	P2-5A		
Co	ontinuing Problems		CD2 WP2							
Ex	pand Your Critical Thinking		CT2-3 CT2-4	CD-2			CT2-2			CT2-1 CT2-5 CT2-6 CT2-7

ANSWERS TO QUESTIONS

- 1. (a) Cost accounting involves the measuring, recording, and reporting of product costs. A cost accounting system consists of manufacturing cost accounts that are fully integrated into the general ledger of a company.
 - (b) An important feature of a cost accounting system is the use of a perpetual inventory system that provides immediate, up-to-date information on the cost of a product.

LO1 BT: C Difficulty: Easy TOT: 4 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

- 2. (a) The two principal types of cost accounting systems are: (1) job order cost system and (2) process cost system. Under a job order cost system, costs are assigned to each job or batch of goods; at all times each job or batch of goods can be separately identified. A job order cost system measures costs for each completed job, rather than for set time periods. Under a process cost system, product-related costs are accumulated by or assigned to departments or processes for a set period of time. Job order costing lends itself to specific, special-order manufacturing or servicing while process costing is better suited to similar, largevolume products and continuous process manufacturing.
 - (b) A company can use both types of systems. For example, General Motors uses process costing for standard model cars and job order costing for custom-made vehicles.

LO1 BT: C Difficulty: Easy TOT: 5 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

A job order cost system is most likely to be used by a company that receives special orders, or custom builds, or produces heterogeneous items or products; that is, the product manufactured or the service rendered is tailored to the customer or client's requests, needs, or situation. Examples of industries that use job order systems are custom home builders, commercial printing companies, motion picture companies, construction contractors, repair shops, accounting and law firms, hospitals, shipbuilders, and architects.

LO1 BT: C Difficulty: Easy TOT: 4 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

A process cost system is most likely to be used by manufacturing firms with continuous production flows usually found in mass production, assembly line, large-volume, uniform, or relatively similar product industries. Companies producing appliances, chemicals, pharmaceuticals, rubber and tires, plastics, cement, petroleum, and automobiles utilize process cost systems.

LO1 BT: C Difficulty: Easy TOT: 3 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

The major steps in the flow of costs in a job order cost system are: (1) accumulating the manufacturing costs incurred and (2) assigning the accumulated costs to work done.

LO1 BT: K Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

The three inventory control accounts and their subsidiary ledgers are: 6.

Raw materials inventory—materials inventory records.

Work in process inventory—job cost sheets.

Finished goods inventory—finished goods records.

LO1 BT: C Difficulty: Easy TOT: 3 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

- The source documents used in accumulating direct labor costs are time tickets and time cards. LO1 BT: K Difficulty: Easy TOT: 1 min. AACSB: None AICPA FC: Measurement IMA: Cost Management
- 8. Disagree. Entries to Manufacturing Overhead are also made at the end of an accounting period. For example, there will be adjusting entries for factory depreciation, property taxes, and insurance. LO1 BT: K Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management
- 9. The source document for materials is the materials requisition slip and the source document for labor is the time ticket. The entries are:

Questions Chapter 2 (Continued)

Materials			Labor		
Work in Process Inventory	XX		Work in Process Inventory	XX	
Manufacturing Overhead	XX		Manufacturing Overhead	XX	
Raw Materials Inventory		XX	Factory Labor		XX
LO2 BT: C Difficulty: Easy TOT: 4 min. AACSB: N	Jone AICPA F	C: Measure	ment IMA: Cost Management		

The purpose of a job cost sheet is to record the costs chargeable to a specific job and to determine the total and unit costs of the completed job.

LO2 BT: C Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

The source documents for charging costs to specific jobs are materials requisition slips for direct materials, time tickets for direct labor, and the predetermined overhead rate for manufacturing

LO2 BT: K Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

12. The materials requisition slip is a business document used as an authorization to issue materials from inventory to production. It is approved and signed by authorized personnel so that materials may be removed from inventory and charged to production, to specific jobs, departments, or processes. The materials requisition slip is the basis for posting to the materials inventory records and to the job

LO2 BT: K Difficulty: Easy TOT: 4 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

Disagree. Actual manufacturing overhead cannot be determined until the end of a period of time. Consequently, there could be a significant delay in assigning overhead and in determining the total cost of the completed job.

LO3 BT: C Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

The elements for computing the predetermined overhead rate are the estimated annual overhead costs and an expected activity base such as direct labor hours. The rate is computed by dividing the estimated annual overhead costs by the expected annual operating activity.

LO3 BT: C Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

At any point in time, the balance in Work in Process Inventory should equal the sum of the costs shown on the job cost sheets of unfinished jobs. Alternatively, posting to Work in Process Inventory may be compared with the sum of the postings to the job cost sheets for each of the manufacturing cost elements.

LO3 BT: K Difficulty: Easy TOT: 3 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

Jane is incorrect. There is a difference in computing total manufacturing costs. In job order costing, manufacturing overhead applied is used, whereas in Chapter 1, actual manufacturing overhead is used.

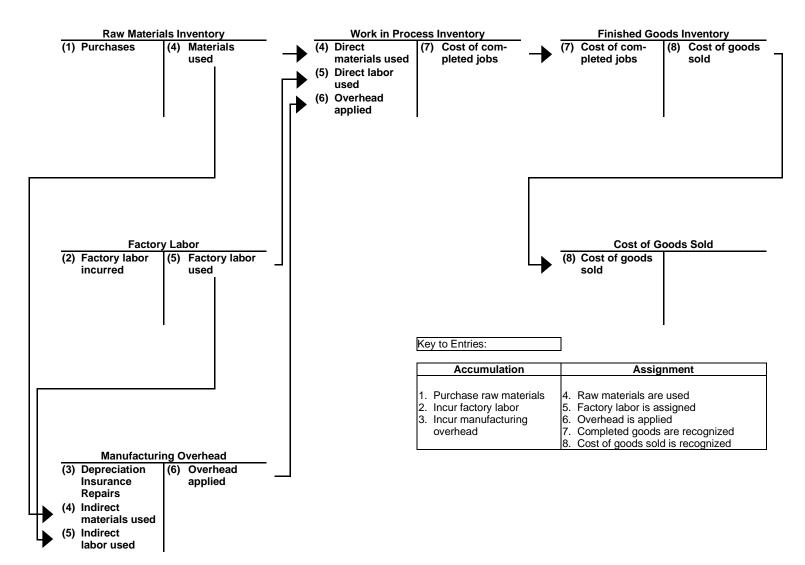
LO4 BT: C Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

Underapplied overhead means that the overhead assigned to work in process is less than the overhead incurred. Overapplied overhead means that the overhead assigned to work in process is greater than the overhead incurred. Manufacturing Overhead will have a debit balance when overhead is underapplied and a credit balance when overhead is overapplied.

LO5 BT: C Difficulty: Easy TOT: 4 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

Under- or overapplied overhead is not closed to Income Summary. The balance in Manufacturing Overhead is eliminated through an adjusting entry. Under- or overapplied overhead generally is considered to be an adjustment of Cost of Goods Sold.

LO5 BT: C Difficulty: Easy TOT: 2 min. AACSB: None AICPA FC: Measurement IMA: Cost Management



BRIEF

EXERCISE 2-1

LO1 BT: C Difficulty: Moderate TOT: 10 min. AACSB: None AICPA FC: Measurement IMA: Cost Management

BRIEF EXERCISE 2-2

Jar	า. 31	Raw Materials Inventory Accounts Payable	4,000 4,000
	31	Factory Labor Factory Wages Payable Employer Payroll Taxes Payable	6,000 5,200 800
	31	Manufacturing Overhead Utilities Payable	2,000 2,000
LO1	BT: AP	Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement	

BRIEF EXERCISE 2-3

Jan. 31	Work in Process Inventory	2,800	
	Manufacturing Overhead	600	
	Raw Materials Inventory		3,400
100 DT 4D	Raw Materials inventory		3,4

LO2 BT: AP Difficulty: Easy TOT: 2 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

BRIEF EXERCISE 2-4

Jan. 31	Work in Process Inventory	5,200	
	Manufacturing Overhead	800	
	Factory Labor		6,000

LO2 BT: AP Difficulty: Easy TOT: 2 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

BRIEF EXERCISE 2-5

Job 1				
Direct Direct				
Date	Materials	Labor		
1/31	900			
1/31		2,200		

Job 2				
	Direct	Direct		
Date	Materials	Labor		
1/31	1,200			
1/31		1,600		

Job 3					
	Direct	Direct			
Date	Materials	Labor			
1/31	700				
1/31		1,400			

LO2 BT: AP Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

BRIEF EXERCISE 2-6

Overhead rate per direct labor cost is 180%, or (\$900,000 ÷ \$500,000). Overhead rate per direct labor hour is \$18, or (\$900,000 ÷ 50,000 DLH). Overhead rate per machine hour is \$9, or (\$900,000 ÷ 100,000 MH).

LO3 BT: AP Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

BRIEF EXERCISE 2-7

Jan. 31	Work in Process Inventory Manufacturing Overhead	28,000	
	(\$40,000 X 70%)		28,000
Feb. 28	Work in Process Inventory Manufacturing Overhead (\$30,000 X 70%)	21,000	21,000
	•		21,000
Mar. 31	Work in Process Inventory Manufacturing Overhead (\$50,000 \times 70%)	35,000	25 000
LO3 BT: AP	(\$50,000 X 70%)Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement	IMA: Cost Ma	35,000 nagement
BRIEF EX	(ERCISE 2-8		
Mar. 31	Finished Goods Inventory Work in Process Inventory	50,000	50,000
31	Cash Sales Revenue	35,000	35,000
31	Cost of Goods Sold	20,000	
LO4 BT: AP	Finished Goods Inventory Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement	IMA: Cost Ma	20,000 nagement
BRIEF EX	(ERCISE 2-9		
	Service Contracts in Process Operating Overhead Service Salaries and Wages	28,000 8,000	36,000
	Service Contracts in Process (\$28,000 X .25)	7,000	
LO4 BT: AP	Operating Overhead Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement	IMA: Cost Ma	7,000 nagement

BRIEF EXERCISE 2-10

	Shimeca Company	
Dec. 31	Cost of Goods Sold	1,200
	Manufacturing Overhead	1,200
	Garcia Company	
Dec. 31	Manufacturing Overhead	900
	Cost of Goods Sold	900
LO5 BT: AP	Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement	IMA: Cost Management

SOLUTIONS FOR DO IT! EXERCISES

DO	IT	12	-1
$\mathbf{D}\mathbf{U}$: Z	- 1

Ac	Materials Inventoryecounts Payable(Purchases of raw materials on account)	18,000	18,000
Fa Er	ry Labor nctory Wages Payable nployer Payroll Taxes Payable (To record factory labor costs)	40,000	31,000 9,000
Ac Ut Pr	facturing Overhead ccumulated Depreciation—Buildings dilities Payable epaid Property Taxes (To record overhead costs) ifficulty: Easy TOT: 6 min. AACSB: Analytic AICPA FC: Measurement	15,300 IMA: Cost Ma	9,500 3,100 2,700
DO IT! 2-2			
The three s	summary entries are:		
Raw M	ocess Inventory (\$7,200 + \$9,000) Naterials Inventoryo assign materials to jobs)	16,200	16,200
	ess Inventory (\$4,000 + \$8,000)ry Labor	12,000	12,000

Work in Process Inventory (\$5,200 + \$9,800) 15,000

Manufacturing Overhead 15,000

(To assign overhead to jobs)

(To assign labor to jobs)

LO2 BT: AP Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

DO IT! 2-3

The predetermined overhead for Washburn Company is:

 $200,000 \div 2,500 \text{ hours} = 80.00$

DO IT! 2-3 (Continued)

The amount of overhead assigned to number 551 would be:

90 hours \times \$80.00 = \$7,200

The entry to record the assignment of overhead to job number 551 on January 15th is:

LO3 BT: AP Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management [($$200,000 \div 2,500 \text{ hrs.} = $80/\text{hr.}$); (90 hrs. x \$80/hr. = \$7,200)]

[(Expected MOH ÷ Expected MH = Predet. OH rate); (Act. MH x Predet. OH rate = Applied OH)]

DO IT! 2-4

LO4 BT: AP Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

DO IT! 2-5

Manufacturing overhead applied = 130% X \$85,000 = \$110,500 Underapplied manufacturing overhead = \$115,000 - \$110,500 = \$4,500

LO5 BT: AP Difficulty: Easy TOT: 4 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management [(\$85,000 x 130% = \$110,500); (\$115,000 - \$110,500 = \$4,500)]

[(Actual DL cost x Predet. OH rate = Applied OH); (Actual OH – Applied OH = Underapp. MOH)]

SOLUTIONS TO EXERCISES

EXERCISE 2-1

(a)	Fac Em	Labor ctory Wages Payable ployer Payroll Taxes Payable ployer Fringe Benefits Payable	90,000	76,000 8,000 6,000
LO1,	Manufa Fac	Process Inventory (\$90,000 X 85%) cturing Overhead ctory Labor ifficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measur	76,500 13,500 ement IMA: Cost	90,000
EXI	ERCISE 2	2-2		
(a)	May 31	Work in Process Inventory Manufacturing Overhead Raw Materials Inventory	10,400 800	11,200
	31	Work in Process Inventory Manufacturing Overhead Factory Labor	12,500 1,200	13,700
	31	Work in Process Inventory (\$12,500 X 60%) Manufacturing Overhead	7,500	7,500
	31	Finished Goods Inventory	7,540	7,540
	*\$1	,900 X 60%		
(b)		Work in Process Inventory		
	May 1	Balance 3,500 May 31		7,540
	31 31	10,400 12,500		
	31	7,500		
		Balance 26,360		

EXERCISE 2-2 (Continued)

Job Cost Sheets

Job No.	Beginning Work in Process	Direct Material	Direct Labor	Manufacturing [*] Overhead	Total
430	\$1,500	\$3,500	\$ 3,000	\$1,800	\$ 9,800
431	0	4,400	7,600	4,560	16,560
	<u>\$1,500</u>	\$7,900	\$10,600	\$6,360	\$26,360

^{*}Direct labor X .60

LO1, 2, 3, 4 BT: AP Difficulty: Easy TOT: 10 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-3

- (a) 1. \$15,200, or (\$5,000 + \$6,000 + \$4,200).
 - 2. Last year 70%, or (\$4,200 ÷ \$6,000); this year 80% (either \$6,400 ÷ \$8,000 or \$3,200 ÷ \$4,000).

[Last yr.: $(\$4,200 \div \$6,000 = 70\%)$; This yr.: $(\$3,200 \div \$4,000 = 80\%)$]

[Last yr.: (MOH cost ÷ DL cost = MOH predet. OH rate); This yr.: (MOH ÷ DL cost = Predet. OH rate)]

(b)	Jan. 31	Work in Process InventoryRaw Materials Inventory	8,000	8,000
	31	Work in Process Inventory Factory Labor	12,000	12,000
	31	Work in Process Inventory Manufacturing Overhead	9,600	9,600
	31	Finished Goods Inventory Work in Process Inventory	44,800	44,800

LO1, 2, 3, 4 BT: AP Difficulty: Easy TOT: 10 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-4

(a)
$$+ $50,000 + $42,500 = $145,650$$

(a) = \$53,150

$$$145,650 + (b) = $201,500$$

(b) = \$55,850

EXERCISE 2-4 (Continued)

$$201,500 - (c) = 192,300$$

$$(c) = $9,200$$

[Note: The instructions indicate that manufacturing overhead is applied on the basis of direct labor cost, and the rate is the same in all cases. From Case A, a student should note the overhead rate to be 85%, or (\$42,500 ÷ \$50,000).]

$$(d) = .85 \times $140,000$$

$$(d) = $119,000$$

 $[(\$42,500 \div \$50,000) \times \$140,000 = \$119,500]$

[From Case A: (MOH applied ÷ DL cost) x Case B DL cost = Case B MOH app.]

$$$83,000 + $140,000 + $119,000 = (e)$$

$$(e) = $342,000$$

$$$342,000 + $15,500 = (f)$$

$$(f) = $357,500$$

$$$357,500 - $11,800 = (g)$$

$$(g) = $345,700$$

LO1, 5 BT: AN Difficulty: Moderate TOT: 20 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-5

- (a) \$2.40 per machine hour (\$300,000 ÷ 125,000 MH).
- (b) (\$322,000) (\$2.40 x 130,000 Machine Hours) \$322,000 - \$312,000 = \$10,000 underapplied

 $[\$322,000 - (\$2.40 \times 130,000) = \$10,000 \text{ underapp.}]$

LO3, 5 BT: AP Difficulty: Easy TOT: 5 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-6

(a) (1) The source documents are:

Direct materials—Materials requisition slips.

Direct labor—Time tickets.

Manufacturing overhead—Predetermined overhead rate.

(2) The predetermined overhead rate is 125% of direct labor cost. For example, on July 15, the computation is \$550 ÷ \$440 = 125%. The same result is obtained on July 22 and 31.

(\$550 ÷ \$440 = 125% of DL cost) (July 15: MOH cost ÷ DL cost = Predet. MOH rate)

(3) The total cost is:

Direct materials	\$4,700
Direct labor	1,360
Manufacturing overhead	1,700
_	\$7,760

The unit cost is $$3.10 ($7,760 \div 2,500)$.

7,760

LO1, 2, 3, 4 BT: AP Difficulty: Easy TOT: 10 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-7

1.	Raw Materials InventoryAccounts Payable	46,300	46,300
2.	Work in Process Inventory	29,200	
	Manufacturing Overhead	6,800	
	Raw Materials Inventory	·	36,000
3.	Factory Labor	59,900	
	Factory Wages Payable		51,000
	Employer Payroll Taxes Payable		8,900
4.	Work in Process Inventory	54,000	
	Manufacturing Overhead	5,900	
	Factory Labor	•	59,900

EXERCISE 2-7 (Continued)

5.	Manufacturing OverheadAccounts Payable	80,500	80,500
6.	Depreciation Expense Accumulated Depreciation—Building	8,100	8,100
7.	Work in Process Inventory (\$54,000 X 150%) Manufacturing Overhead	81,000	81,000
8.	Finished Goods Inventory Work in Process Inventory	88,000	88,000
9.	Accounts ReceivableSales Revenue	103,000	103,000
	Cost of Goods Sold	75,000 Measurement IN	75,000 MA: Cost
EX	ERCISE 2-8		
EX 1.		192,000	192,000
	ERCISE 2-8 Raw Materials Inventory	192,000 87,300	192,000 87,300
	ERCISE 2-8 Raw Materials InventoryAccounts Payable	·	·
1.	ERCISE 2-8 Raw Materials Inventory	87,300 153,530	87,300

EXERCISE 2-8 (Continued)

4.	Manufacturing Overhead Accumulated Depreciation—Equipment	14,550	14,550
5.	Depreciation Expense Accumulated Depreciation—Building	14,300	14,300
6.	Work in Process Inventory Manufacturing Overhead (90% X \$80,000)	72,000	72,000
7.	Finished Goods Inventory Work in Process Inventory	240,930	240,930

Computation of cost of jobs finished:

	Direct	Direct	Manufacturing	
<u>Job</u>	<u>Materials</u>	Labor	Overhead	Total
A20	\$35,240	\$18,000	\$16,200	\$ 69,440
A21	42,920	22,000	19,800	84,720
A23	39,270	25,000	22,500	86,770
	•	·	·	\$240,930

LO1, 2, 3, 4 BT: AP Difficulty: Easy TOT: 18 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-9

(a) LOPEZ COMPANY **Cost of Goods Manufactured Schedule** For the Month Ended May 31, 2020

Work in process, May 1		\$ 14,700
Direct materials used	\$62,400	. ,
Direct labor	50,000	
Manufacturing overhead applied	40,000	
Total manufacturing costs		<u>152,400</u>
Total cost of work in process		167,100
Less: Work in process, May 31		<u>15,900</u>
Cost of goods manufactured		\$151,200
700 + (\$62,400 + \$50,000 + \$40,000)\ \$45,000 - \$151,200]		

[(\$14,700 + (\$62,400 + \$50,000 + \$40,000)) - \$15,900 = \$151,200]

EXERCISE 2-9 (Continued)

[(Beg. WIP + (DM + DL + MOH app.)) - End. WIP = COGM]

(b)

LOPEZ COMPANY (Partial) Income Statement For the Month Ended May 31, 2020

Sales revenue		\$215,000
Cost of goods sold		
Finished goods, May 1	\$ 12,600	
Cost of goods manufactured	151,200	
Cost of goods available for sale	163,800	
Less: Finished goods, May 31	9,500	
Cost of goods sold		154,300
Gross profit		\$ 60,700

(c)

LOPEZ COMPANY (Partial) Balance sheet May 31, 2020

Current assets:

 Finished goods inventory......
 \$ 9,500

 Work in process inventory......
 15,900

 Raw materials inventory......
 7,100
 \$32,500

LO1, 5 BT: AP Difficulty: Easy TOT: 18 min. AACSB: Analytic AICPA FC: Reporting IMA: Reporting

EXERCISE 2-10

(a) Work in Process Inventory

April 30 \$ 9,300 (#10, \$5,200 + #11, \$4,100) May 31 \$18,600 (#11, (\$4,100 + \$3,900) + #13, \$4,700 + #14, \$5,900)

June 30 \$ 9,500 (#14, \$5,900 + \$3,600)

[(Apr. 30: \$5,200 + \$4,100 = \$9,300); (May 31: \$8,000 + \$4,700 + \$5,900 = \$18,600); (June 30: \$5,900 + \$3,600 = \$9,500)]

[(Apr. 30: Job #10 + Job #11 = End. WIP); (May 31: (Job #11 + Job #13 + Job #14 = End. WIP); (June 30: Job #14 = End. WIP)]

(b) Finished Goods Inventory

April 30 \$ 1,200 (#12) May 31 \$ 9,600 (#10)

June 30 \$19,200 (#11, \$10,000 + #13, \$9,200)

EXERCISE 2-10 (Cont'd)

(c) Gross Profit

Job			Cost of	Gross	
Month	Number	Sales	Goods Sold	Profit	
May	12	\$ 1,500	\$ 1,200	\$ 300	
June	10	12,000	9,600	2,400	
July	11/13	24,000	19,200	4,800	

[(May: $(\$1,200 \times 125\%) - \$1,200 = \$300$); (June: $(\$9,600 \times 125\%) - \$9,600 = \$2,400$); (July: $(\$19,200 \times 125\%) - \$1,200 = \$2,400$); \$19,200 = \$4,800)

[(May: (CGS x 1 + Markup %) - CGS = GP); (June: (CGS x 1 + Markup %) - CGS = GP); (July: (CGS x 1 +

Markup %) - CGS = GP)]

LO2, 4 BT: AP Difficulty: Moderate TOT: 12 min. AACSB: Analytic AICPA FC: Measurement, Reporting IMA: Cost management, Reporting

EXERCISE 2-11

(a)				
()	1.	Supplies Accounts Payable	1,800	1,800
	2.	Service Contracts in Process Operating Overhead Supplies	720 480	1,200
	3.	Service Contracts in Process Operating Overhead Service Salaries and Wages	56,000 14,000	70,000
	4.	Operating Overhead Cash	40,000	40,000
	5.	Service Contracts in Process (\$56,000 X 90%) Operating Overhead	50,400	50,400
	6.	Cost of Completed Service Contracts Service Contracts in Process	75,000	75,000

EXERCISE 2-11 (Continued)

(b)		Service Contracts in Process						
_	2.	720	75,000	(6)				
	3.	56,000		()				
	5.	50,400						
_		32,120						

LO1, 3, 4 BT: AP Difficulty: Easy TOT: 15 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-12

(a)	<u> Waters</u>	<u>Renolds</u>	<u>Bayfield</u>
Direct materials	\$ 600	\$ 400	\$ 200
Auditor labor costs	5,400	6,600	3,375
Applied overhead*	3,600	4,400	2,250
Total cost	\$9,600	\$11,400	<u>\$5,825</u>

*Waters: 72 x \$50 = \$3,600 Renold: 88 x \$50 = \$4,400 Bayfield: 45 x \$50 = \$2,250

[(Waters app. OH: $72 \times $50 = $3,600$); (Renolds app. OH: $88 \times $50 = $4,400$); (Bayfield app. OH: $45 \times $50 = $4,400$) \$2.250)1

I(Waters app. OH: (Auditor hrs. x Predet. OH rate = App. OH); (Renolds app. OH: (Auditor hrs. x Predet. OH rate = App. OH); (Bayfield app. OH: (Auditor hrs. x Predet. OH rate = App. OH)]

(b) The Waters job is the only incomplete job, therefore, \$9,600.

(c) Actual overhead \$11,000 (DR) **Applied overhead** 10,250 (CR) **Balance** 750 (DR)

(underapplied)

[\$11.000 - (\$3.600 + \$4.400 + \$2.250) = \$750]

[Act. OH – (Waters app. OH + Renolds app. OH + Bayfield app. OH) = Underapp. OH]

LO2, 3, 4 BT: AP Difficulty: Easy TOT: 8 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

EXERCISE 2-13

- (a) Predetermined overhead rate = Estimated overhead + Estimated decorator hours = \$960,000 ÷ 40,000 decorator hours = \$24 per decorator hour
- **Service Contracts in Process (40,500 hrs X \$24)..... 972,000** (b) Operating Overhead..... 972,000
- (c) Actual overhead \$982,800

Applied overhead Balance

972,000 \$ 10,800 underapplied

EXERCISE 2-13 (Continued)

 $[\$982,800 - (40,500 \times \$24) = \$10,800]$

[Act. OH – (Act. dec. hrs. x Predet. OH rate) = Underapp. OH]

LO3, 5 BT: AP Difficulty: Easy TOT: 8 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost

Management

SOLUTIONS TO PROBLEMS

PROBLEM 2-1A

(a) \$840,000 ÷ \$700,000 direct labor costs = 120% of direct labor costs $($840,000 \div $700,000 = 120\% \text{ of DL cost})$ (Est. OH costs ÷ Est. DL cost = Predet. OH rate)

(b) See solution to part (e) for job cost sheets

(c)	Raw Materials InventoryAccounts Payable	90,000	90,000
	Factory Labor	70,000	
	Factory Wages Payable		54,000
	Employer Payroll Taxes Payable		16,000
	Manufacturing Overhead	65,000	
	Accounts Payable		16,000
	Accumulated Depreciation—Equipment		12,000
	Raw Materials Inventory		17,000
	Factory Labor		20,000
(d)	Work in Process Inventory	79,000	
` '	Raw Materials Inventory	,	
	(\$10,000 + \$39,000 + \$30,000)		79,000
	Work in Process Inventory	50,000	
	Factory Labor	•	
	(\$5,000 + \$25,000 + \$20,000)		50,000
	Work in Process Inventory	60,000	
	Manufacturing Overhead	,	60,000
	(\$50,000 X 120% of direct labor costs)		•

See solution to part (e) for postings to job cost sheets.

PROBLEM 2-1A (Continued)

(b)&(<u>e)</u>

Job Cost Sheets

Job No	o. 50			
Date	Direct Materials	Direct Labor	Manufacturing	Overhead
Beg.	\$20,000	\$12,000	\$16,00	0
Jan.	<u> 10,000</u>	5,000	6,00	<u>0</u> *
	<u>\$30,000</u>	<u>\$17,000</u>	<u>\$22,00</u>	<u>0</u>
Cost o	f completed job			
				\$30,000
Di	rect labor			17,000
Ma	anufacturing overhe	ead		22,000
Total c	ost			<u>\$69,000</u>

*\$5,000 X 120%

[Job #50: $$5,000 \times 120\% = $6,000$]

[Job #50: DL cost x Predet. OH rate = App. OH]

Job No	o. 51						
Date	Direct Materials	Direct Labor	Manufacturing	Overhead			
Jan.	\$39,000 \$39,000	\$25,000 \$25,000	\$30,00 \$30,00				
	Cost of completed job Direct materials\$39,000						
Di	irect labor			25,000			
M	anufacturing overhe	ead		30,000			
Total o	ost			\$94,000			

**\$25,000 X 120%

[Job #51: $$25,000 \times 120\% = $30,000$]

[Job #51: DL cost x Predet. OH rate = App. OH]

Job No. 52						
Date	Direct Materials	Direct Labor	Manufacturing Overhead			
Jan.	<u>\$30,000</u>	\$20,000	<u>\$24,000</u> ***			

***\$20,000 X 120%

[Job #52: $20,000 \times 120\% = 24,000$]

[Job #52: DL cost x Predet. OH rate = App. OH]

PROBLEM 2-1A (Continued)

	Finished Goods Inventory Work in Process Inventory	163,000	
	(\$69,000 + \$94,000)		163,000
(f)	Accounts Receivable	•	280,000
	Cost of Goods SoldFinished Goods Inventory	159,000	
	(\$90,000 + \$69,000)		159,000
			

(g) Finished **Goods Inventory Beginning balance** 90,000 | 159,000 | Cost of jobs 49 and 50 sold Cost of completed jobs 50 and 51 163,000 94,000 **Ending balance**

The balance in this account consists of the cost of completed Job No. 51 which has not yet been sold.

[\$90,000 + (\$69,000 + \$94,000) - (\$90,000 + \$69,000) = \$94,000][Beg. bal. + (Cost of compltd. jobs 50 & 51) - (Cost of jobs 49 & 50 sold) = End. bal.]

(h) Manufacturing Overhead

Actual	Applied
65,000	60,000
5,000	

The balance in the Manufacturing Overhead account is underapplied.

[\$65,000 - (\$6,000 + \$30,000 + \$24,000) = \$5,000][Act. MOH – (MOH app. To jobs #50, #51, & #52) = MOH underapp.] LO1, 2, 3, 4, 5 BT: AP Difficulty: Easy TOT: 40 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

PROBLEM 2-2A

(a)	Work in Process Inventory								
	1/1	Dir Dir	ance (1) ect materials (2) ect labor (3)		128,400 131,000 139,000	Completed	work (5) (c)		386,200
	12/31		nufacturing overhance	lead	179,000				
	12/51	Dai	ance		173,000				
	(1)		7640	\$	77,800	(3)	Job 7640		36,000
		Job	7641	_	<u>50,600</u>		Job 7641		48,000
				<u>\$1</u>	<u> 128,400</u>		Job 7642		<u>55,000</u>
								<u>\$1</u>	<u>39,000</u>
	(2)	Job	7640	\$	30,000	(4)	Job 7640	\$	43,200
		Job	7641		43,000		Job 7641		57,600
		Job	7642		58,000		Job 7642		66,000
				<u>\$1</u>	<u> 131,000</u>			<u>\$1</u>	<u>66,800</u>
	(5)	(a)	Job 7640 Beginning ba Direct materi Direct labor Manufacturin	als.					77,800 30,000 36,000 43,200 87,000
		(b)	Job 7641 Beginning ba Direct materia Direct labor a Manufacturin	als.				_	50,600 43,000 48,000 57,600 99,200
		(c)	Total cost of Job 7640					_1	87,000 99,200 86,200

PROBLEM 2-2A (Continued)

Work in process balance	<u>\$179,000</u>
Unfinished job No. 7642	<u>\$179,000</u> (*)
(*) Current year's cost Direct materials \$58,000 Direct labor \$55,000 Manufacturing overhead \$55,000 \$\frac{66,000}{\$179,000}\$ \$\$ [(\$77,800 + \$50,600) + (\$30,000 + \$43,000 + \$58,000) + (\$36,000 + \$48,000 + \$55,000) + (\$66,000) - (\$187,000 + \$199,200) = \$179,000] \$\$ [Beg. WIP bal. + DM + DL + App. OH - Cost of compltd. jobs 7640 & 7641 = End. WIP bal.]	43,200 + \$57,600 +
(b) Actual overhead costs Incurred on account Indirect materials Indirect labor Depreciation	\$120,000 14,000 18,000 <u>8,000</u> <u>\$160,000</u>
Applied overhead costs Job 7640 Job 7641 Job 7642	\$ 43,200 57,600 <u>66,000</u> <u>\$166,800</u>
Actual overhead Applied overhead Overapplied overhead	\$160,000
Manufacturing Overhead 6,80 Cost of Goods Sold (\$120,000 + \$14,000 + \$18,000 + \$8,000) - (\$43,200 + \$57,600 + \$66,000) = \$6,800] [(OH incurred on acct. + Ind. Mat. + Ind. Labor + Depr.) - (App. OH to jobs #7640 + #7641 + #OH]	6,800

PROBLEM 2-2A (Cont'd)

(c)	Sales revenue (given)		\$530,000
	Cost of goods sold		
	Add: Job 7638	\$ 87,000	
	Job 7639	92,000	
	Job 7641	199,200	
		378,200	
	Less: Overapplied overhead	6,800	<u>371,400</u>
	Gross profit		<u>\$158,600</u>

LO1, 2, 3, 4, 5 BT: AP Difficulty: Moderate TOT: 40 min. AACSB: Analytic AICPA FC: Measurement, Reporting IMA: Cost Management, Reporting

PROBLEM 2-3A

(a) (1)	Raw Materials InventoryAccounts Payable					4,900	4,900
	Factory Labor Cash					4,800	4,800
	Accum	ulated Dep	preciation	on—Equipmen	t	1,300	900 400
(2)	Manufactur	ing Overh	ead			4,900 1,500	6,400
	Manufactur	ing Overh	ead			3,600 1,200	4,800
				3,600 X 1.25) I		4,500	4,500
(3)) Finished Goods Inventory						14,740
	Job	Direct Materials	Direct Labor	Manufacturing Overhead*	Total Costs		
	Rogers Stevens Linton	\$1,700 1,300 2,200	\$1,560 900 1,780	\$1,950 1,125 2,225	\$ 5,210 3,325 6,205 <u>\$14,740</u>		
	*125% X direct labor amount						
	CashSales revenue					18,900	18,900
	Cost of Goods Sold Finished Goods Inventory						14,740

PROBLEM 2-3A (Continued)

(b)	Work in Process Inventory						
	6/1	Balance	5,540	June	Complet	ed work	14,740
		Direct materials	4,900		-		
		Direct labor	3,600				
		Overhead applied	4,500				
	6/30	Balance	3,800				
(c)	Work	in Process Inventory			•••••		<u>\$3,800</u>
	Job:	Koss (Direct material Manufacturing ove					<u>\$3,800</u>
(d)			CASE	E INC.			
		Cost of Go	ods Man	ufactu	red Sched	ule	
		For the M	onth En	ded Ju	ne 30, 202	20	
	Work	in process, June 1					\$ 5,540
	Direc	t materials used				\$4,900	·
	Direc	t labor				3,600	
	Manu	ıfacturing overhead ap	oplied			4,500	
		Fotal manufacturing co					<u> 13,000</u>
		cost of work in proce					18,540
		: Work in process, Ju					3,800
r/ h= -		of goods manufacture					<u>\$14,740</u>
[(\$5.5		900 + \$3 600 + \$4 500)) - \$3 800			•••••		<u>\$14,740</u>

[(\$5,540 + (\$4,900 + \$3,600 + \$4,500)) - \$3,800 = \$14,740]

[(Beg. WIP + (DM used + DL + MOH app.)) - End. WIP = COGM]

LO1, 2, 3, 4, 5 BT: AP Difficulty: Easy TOT: 40 min. AACSB: Analytic AICPA FC: Measurement, Reporting IMA: Cost Management, Reporting

PROBLEM 2-4A

(a) Department D: $$1,200,000 \div $1,500,000 = 80\%$ of direct labor cost. Department E: $$1,500,000 \div 125,000 = 12.00 per direct labor hour.

Department K: \$900,000 ÷ 120,000 = \$7.50 per machine hour.

(b)		Department				
	Manufacturing Costs	D	E	K		
	Direct materials	\$140,000	\$126,000	\$ 78,000		
	Direct labor	120,000	110,000	37,500		
	Overhead applied	<u>96,000</u> *	132,000**	78,000 ***		
	Total	\$356,000	\$368,000	\$193,500		

*\$120,000 X 80% **11,000 X \$12.00

***10,400 X \$7.50

(C)			Department				
	Manufacturing Overhead	D	E	K			
	Incurred	\$99,000	\$124,000	\$79,000			
	Applied	96,000	132,000	78,000			
	Under (over) applied	\$ 3,000	\$ (8,000)	\$ 1,000			

[(D: \$99,000 – (\$120,000 x 80%) = \$3,000); (E: \$124,000 – (11,000 x \$12) = (\$8,000)); (K: \$79,000 – (10,400 x \$7.50) = \$1,000)]

[(D: Act. MOH - (DL cost x Predet. MOH rate) = Underapp. MOH); (E: Act. MOH - (Act. DL hrs. x Predet. MOH rate) = Overapp. MOH); (K: Act. MOH - (Act. MH x Predet. MOH rate) = Underapp. MOH)]

LO3, 5 BT: AP Difficulty: Easy TOT: 25 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

PROBLEM 2-5A

(a) \$7,600 (\$16,850 + \$7,975 - \$17,225). (\$16,850 + \$7,975 - \$17,225 = \$7,600)

(RM acquisitions + RM end. bal. – RM purch. = RM beg. bal.)

- (b) \$36,000 [\$9,750 + \$15,000 + (75% X \$15,000)]. (Given in other data).
- (c) \$13,950 (\$16,850 \$2,900). (\$16,850 \$2,900 = \$13,950)

(\$16,850 - \$2,900 = \$13,950) (RM acquisitions – Ind. Mat. = DM)

- (d) \$6,300 (\$8,400 X 75%).
- (e) \$12,200 [Given in other data—\$3,800 + \$4,800 + (75% X \$4,800)]. [\$3,800 + \$4,800 + (75% x \$4,800) = \$12,200] [Job 158: DM + DL cost + (Predet. MOH rate x DL cost) = End. bal. WIP]
- (f) \$52,450 (\$36,000 + \$13,950 + \$8,400 + \$6,300 \$12,200). (\$36,000 + \$13,950 + \$8,400 + \$6,300 - \$12,200 = \$52,450) (Beg. bal. WIP + DM + DL + MOH app. - End. bal. WIP = Jobs completed]
- (g) \$5,000 (Given in other data).
- (h) \$52,450 (See (f) above).
- (i) \$53,450 (\$5,000 + \$52,450 \$4,000). (\$5,000 + \$52,450 \$4,000 = \$53,450) (Beg. bal. fin. gds. inv. + Jobs completed End. bal. fin. gds. inv. = CGS)
- (j) \$4,000 (Given in other data).
- (k) \$12,025 (Equal to factory labor incurred).
- (I) \$3,625 (\$12,025 \$8,400).
- (m) \$6,300 ($\$7,770^* \$1,470$) or (Same as (d)).

*\$2,900 + \$3,625 + \$1,245

LO1, 2, 3, 4, 5 BT: AN Difficulty: Complex TOT: 40 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

CURRENT DESIGNS

Cost for one kayak:

Direct Materi	als
----------------------	-----

Polyethylene powder	54 pounds @ \$1.50 per pound	\$ 81
Finishing kit	1 kit @ \$170	170

Direct Labor

More skilled	2 hours @ \$15 per hour	30
Less skilled	3 hours @ \$12 per hour	36

Manufacturing overhead

150% of direct labor costs 150% x \$66	99
Total cost for one kavak	\$ 416

Cost for order of 20 kayaks

\$416 per kayak x 20 kayaksLO2, 3 BT: AP Difficulty: Easy TOT: 10 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost \$8,320

Management

CT 2-1 DECISION-MAKING ACROSS THE ORGANIZATION

- (a) The manufacturing cost element that is responsible for the fluctuating unit costs is manufacturing overhead. Manufacturing overhead is being included as incurred rather than being applied on a predetermined basis. Direct materials and direct labor are not the cause as they have the same unit cost per batch in each quarter.
- (b) The solution is to apply overhead using a predetermined overhead rate based on a relevant basis of production activity. Based on actual overhead incurred and using batches of product TC-1 as the activity base, the overhead rate is \$16,000 per batch [(\$105,000 + \$153,000 + \$97,000 + \$125,000) ÷ 30]. Another approach would be to use direct labor cost as the relevant basis to apply overhead on a predetermined basis. For example, a rate of 133 1/3% of direct labor cost (\$480,000 ÷ \$360,000) could be used. Either approach will provide the same result.
- (c) The quarterly results using a predetermined overhead rate based on batches produced are as follows:

	Quarter				
Costs	1	2	3	4	
Direct materials Direct labor Manufacturing overhead Applied	\$100,000 60,000	\$220,000 132,000	\$ 80,000 48,000	\$200,000 120,000	
(\$16,000 X batches) Total (a)	80,000 \$240,000	176,000 \$528,000	64,000 \$192,000	160,000 \$480,000	
Production in batches (b)	5	11	4	10	
Unit cost (per batch) (a) ÷ (b)	<u>\$ 48,000</u>	<u>\$ 48,000</u>	<u>\$ 48,000</u>	<u>\$ 48,000</u>	

(<u>Note</u>: The unit cost of a batch remains the same in each quarter. Both sales and production should be pleased with this solution to fluctuating unit costs.)

LO2, 3 BT: E Difficulty: Moderate TOT: 20 min. AACSB: Analytic AICPA FC: Measurement IMA: Cost Management

- - (b) If not corrected, the balance sheet is affected. Cash is understated and Raw Materials Inventory is overstated.
- - (b) Both the income statement and the balance sheet are affected. In the income statement, Sales Bonus Expense is understated, Income Tax Expense is overstated, and net income is overstated. The error causes manufacturing overhead to be overstated. This affects Cost of Goods Sold, since the over- or underapplied balance is closed out to Cost of Goods Sold. The error in Cost of Goods Sold also has an effect on Retained Earnings. Also, Retained Earnings is overstated because of the overstatement of net income, and Income Taxes Payable is overstated.
- - (b) If not corrected, both the income statement and the balance sheet are affected. On the income statement, Cost of Goods Sold is understated and Wages Expense is overstated. On the balance sheet, Cash, Factory Wages Payable, and Employer Payroll Taxes Payable are understated.

CT 2-2 (Continued)

(b) Both the income statement and balance sheet are affected. If units that were in process during the month have been sold, then in the income statement Cost of Goods Sold is overstated, Income Tax Expense is understated, and net income is understated. This causes the Retained Earnings and Income Taxes Payable in the balance sheet to be understated. Also the error causes underapplied overhead to be understated or overapplied overhead to be overstated. This affects Cost of Goods Sold, since the over- or underapplied balance is closed out to Cost of Goods Sold. The error in Cost of Goods Sold also has an affect on Retained Earnings.

LO2, 3, 5 BT: AN Difficulty: Moderate TOT: 30 min. AACSB: Analytic AICPA FC: Measurement, Reporting AICPA PC: Communication IMA: Cost Management, Reporting

- (a) Candidates for the CMA or CFM Certificate must complete two continuous years of professional experience in management accounting or financial management. This requirement may be completed prior to or within seven years of passing the examination.
- (b) CMAs, CFMs, and candidates who have completed the CMA and/or the CFM examination but have not yet met the experience requirement, are required to maintain their proficiency in the fields of management accounting and financial management. This includes knowledge of new concepts and techniques as well as their application in the management accounting and financial management professions. The objective is to maintain the professional competence of the individual and to enhance one's ability to perform job-related requirements. Persons who have retired need not meet continuing education requirements. The continuing requirement is 30 hours per year and at least 2 of those hours must be ethics-related.

A broad range of subjects may be included in the programs for which hours of credit will be given. The subjects should be related to the topics covered on the CMA/CFM examination and/or to an individual's job responsibilities. Illustrative of the subjects that may qualify are: all aspects of accounting, financial management, business applications of mathematics and statistics, computer science, economics, management, production, marketing, business law, and organizational behavior.

LO N/A BT: C Difficulty: Easy TOT: 20 min AACSB: Technology, Communication AICPA FC: Reporting AICPA PC: Communication IMA: None

COMMUNICATION ACTIVITY

Williams Company Date

Nancy Kopay 123 Cedar Lane Altoona, Kansas 66651

Dear Ms. Kopay:

Thank you for your prompt payment! I am very glad that you found the cost information helpful.

Thank you also for your questions about our overhead costs. We do try to provide our customers with as much information as possible, but we cannot give detailed information on overhead costs. The cost of providing such information is prohibitive.

You asked why we do not use actual overhead costs when we bill our customers. We estimate overhead costs, rather than use actual costs, for several reasons. One of the most important reasons for you is that we could not prepare bills in a timely manner if we had to use actual overhead. We would have to wait until we were billed for such things as electricity and telephone service. A second reason is that some costs we include in overhead are only payable once or twice a year, such as insurance and taxes. When we use an estimated rate, we are able to allow for those costs. A third reason is that some costs are fixed, which means that they stay the same in dollar amount from month to month. This category includes items such as rent. If we billed you based on our actual costs, you would be billed a higher amount if your work was done during a slow time (because we would have fewer jobs to spread the costs over). An estimated overhead rate allows us to level out these costs.

CT 2-4 (Continued)

I hope this answers some of your questions. I'm glad you are interested in our company and that you took the time to write. I am sending a copy of our annual report under separate cover. It contains some details on the information you asked about.

Thanks again for your letter and for having Williams make your new cabinets!

Sincerely,

Student

LO3 BT: C Difficulty: Easy TOT: 20 min. AACSB: Communication AICPA FC: Measurement, Reporting AICPA PC: Communication IMA: Cost Management, Reporting

- (a) The stakeholders in this situation are:
 - ► Alice Reiley, controller for LRF Printing.
 - ► The president of LRF Printing.
 - ► The customers of LRF Printing.
 - ► The competitors of LRF Printing.
- (b) Padding cost-plus contracts is both unethical and illegal. Alice is faced with an ethical dilemma. She will be in trouble with the president if she doesn't follow his directive, and she will be committing an unethical act if she does follow his instructions.
- (c) Alice should continue to accurately account for cost-plus contracts and, if challenged by the president, she should say that she is doing her very best to charge each and every legitimate cost to the cost-plus contracts.

LO N/A BT: E Difficulty: Easy TOT: 15 min. AACSB: Ethics AICPA FC: Reporting AICPA PC: Professional Demeanor, Communication IMA: Business Applications

- Your chances of success in small business are increased if you have (a) the following characteristics: You are a self-starter, you get along with many different kinds of people, you are good at making decisions, you have physical and emotional stamina, you are well organized, you have a strong desire to succeed and you will receive family support during the start up phase.
- (b) The top ten reasons why businesses fail as cited in the books Small Business Management by Michael Ames, and The Do it Yourself **Business Book by Gustav Berle are:**
 - 1. Lack of experience
 - 2. Insufficient capital (money)
 - 3. Poor location
 - 4. Poor inventory management
 - 5. Over-investment in fixed assets
 - 6. Poor credit arrangements
 - 7. Personal use of business funds
 - 8. Unexpected growth
 - 9. Competition
 - 10. Low sales

LO N/A BT: E Difficulty: Easy TOT: 15 min. AACSB: Technology AICPA FC: Reporting AICPA PC: Communication IMA: Reporting

CT 2-7

Discussion guide: The situation presented is a difficult one because you are presently receiving some help for free. It would seem that the best strategy is to price your services based on what it would cost you to do the landscape business without any free help. In the long run, it is going to be impossible to continue unless you can cover these costs. In addition, if you underprice your services today, your customers may expect your prices will remain as low in the future. That probably cannot happen, given that your costs will increase substantially after the first two years. However, we should note that it is not unusual to start a small business with some assets available to you. Then, as your business grows, you acquire additional assets to meet your needs. After all, you may need a low price to get started, and as you gain experience you will be able to charge more or become more efficient.

So what to do? Let's address your old truck first. You should treat the truck as an asset owned by your business. Record it on your books at its fair value, and depreciate it over a reasonable life. This will result in an overhead charge. You need to cover the cost of that truck, as you will have to buy another one someday. The land, barn, and your mother's services are a little more difficult. If you rented the land and barn and if you paid an assistant, all of these costs would be charged to overhead. (The assistant would be indirect labor.) You are currently getting all these services for free. This is a good situation now, and you may need this situation early in your business to help you get started. But you should recognize that even if you run your business profitably for the first two years, you may have problems beginning in the third year. Thus, it would seem prudent to establish a budget based on both scenarios for the first two years. If you can charge based on your expected costs in the future, do so. If that is not realistic, because you need to establish yourself and get more experience, then charge less. But be sure from the start to cover a reasonable amount of your costs, or the business does not make sense for you financially.

LO2, 3, 4 BT: E Difficulty: Moderate TOT: 25 min. AACSB: Reflective Thinking, Communication AICPA FC: Measurement, Reporting, AICPA PC: Communication IMA: Cost Management, Reporting